

March 12, 2013

Randall Wilson, ORC  
Town of Burnsville  
690 Reservoir Rd  
Burnsville, NC 28714  
[wtp@townofburnsville.org](mailto:wtp@townofburnsville.org)

Dear Randall:

Congratulations! On behalf of the entire CMT staff I am honored to share the exciting news that the Town of Burnsville has been selected as the first award recipient of the CMT Gives Back program. We identified your tank rehab project (that we originally proposed to complete back in July 2011) to be completed as specified at no cost to the town.

Yesterday when we came to the water treatment plant to share this news Marsha explained how this concept originated. We are an award winning, woman-owned concrete repair and coatings company celebrating our 10<sup>th</sup> anniversary in September. With that date approaching we have been asking ourselves what we could do to demonstrate our appreciation to our customers and the industry we serve for helping us reach this milestone. Since over 90% of our business is with NC municipalities working on water and wastewater infrastructure rehabilitation we decided to focus the CMT Gives Back program to benefit water and wastewater facilities for local governments. Seems crazy to give back to the government – but our employees' livelihoods have been improved and our company has been built by the business given to us by cities and towns across North Carolina.

As you know, this project is significant with a value over \$56,000 as the updated proposal indicates. The various costs to complete the work includes materials, labor, (and associated payroll expenses), lift rental, hotel and meal expenses for the staff, insurance, gas and more. Unless the town has access to a lift – or anything else that might assist us with completing the project – we will provide the completed tank rehabilitation in its entirety for free.

Our intention is to turn this program into an annual event where we offer our services to a NC municipality that needs infrastructure rehab and yet hasn't got the funding to complete the work. With that concept in mind, we'd like to document the transformation of your tank so future recipients can see what we have done in the past. We typically document and take photos of the projects we complete as you have seen on our website.

Since you have never worked with us before, I am enclosing some additional information about CMT so you know more about us. The work on your tank is well within our capabilities and I am certain you and the Town of Burnsville will be pleased with the outcome. Several WNC municipalities have hired CMT for tank rehab projects including: Asheville, Brevard, Junaluska Sanitary District and Robbinsville. Please call any of our clients for a reference.

Please let us know by the end of the month if you will accept this offer and be our first annual recipient of the CMT Gives Back program. Once we hear back from you we will coordinate schedules and get your project on our calendar to complete. We look forward to working with you!

Sincerely,

A handwritten signature in cursive script that reads "Wendy Banks".

Wendy Banks  
Co-Owner

Copy: David Van Zee, Co-Owner, Carolina Management Team  
Ray McCall, NC DENR

Enclosures